

Message Text

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17

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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R 171055Z AUG 76
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 2181

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E.O. 11652: N/A

TAGS: BEXP, TH

SUBJECT: SALE OF DC-10-33'S TO THAI INTERNATIONAL

REF: 75 BANGKOK 24746

1. DURING AUGUST 10 COURTESY CALL ON DR. KAN NAKHAMADI, RECENTLY APPOINTED UNDER-SECRETARY OF STATE TO THE MINISTER OF COMMUNICATIONS, THAWIT KLINPRATHUM, KAN TOLD EMBOFFS THAT HE STILL WAS DIS-SATISFIED WITH ASSURANCES PROVIED HIM BY DOUGLAS EXECUTIVES ON THEIR LAST TRIP TO BANGKOK THAT THE PRICE FOR THE TWO NEW DC-10-33'S ORDERED BY THAI INTERNATIONAL WAS FAIR. KAN WANTS QUOTE PROOF UNQUOTE THAT THE PRICE IS COMPETITIVE WITH THAT PAID BY OTHER PURCHASERS, AND SAID HE WANTED TO SEE COPIES OF ORIGINAL DOUGLAS CONTRACTS WITH OTHER AIRLINES. (DOUGLAS HAS INFORMED EMBASSY PREVIOUSLY THAT THIS IS CONTRARY TO ITS COMPANY POLICY.)

2. KAN STATED THAT HE WAS PLANNING TO WRITE THE U.S. CONGRESS AND REQUEST AN INVESTIGATION OF THE DOUGLAS SALE. WE SUGGESTED THAT CONTACT SHOULD FIRST BE MADE WITH DOUGLAS THAT A REPRESENTATIVE MIGHT VISIT BANGKOK AGAIN SOON TO SATISFY HIS RESERVATIONS.

3. SUGGEST DEPARTMENT CONTACT DOUGLAS PRESIDENT, JOHN BRIZENDINE, OR FAR EAST AREA MANAGER, JOHN LITTLE, BOTH LOCATED IN LONG BEACH, CALIFORNIA TO CONVEY FOREGOING. PLEASE INFORM US ASAP OF DOUGLAS' REACTION.

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4. ON A SEPARATE SUBJECT, PLEASE ASK DOUGLAS TO CONTACT AMPAC COMPANY, THE BANGKOK OFFICE OF A FRENCH FIRM (TEL. 391-1304; CABLE AMPACKLAO; TELEX TH 2513 ATTENTION SANTAD) WHICH URGENTLY REQUIRES SPARE PARTS FOR DC-3'S IN USE IN LAOS.
WHITEHOUSE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 17 AUG 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ullricre
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976BANGKO23135
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760315-0373
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760848/aaaabphe.tel
Line Count: 66
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 BANGKOK 24746
Review Action: RELEASED, APPROVED
Review Authority: ullricre
Review Comment: n/a
Review Content Flags:
Review Date: 23 JUL 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 JUL 2004 by ElyME>; APPROVED <14 OCT 2004 by ullricre>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SALE OF DC-10-33'S TO THAI INTERNATIONAL
TAGS: BEXP, TH
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006